



Commission for  
**Communications Regulation**



## **Regulating in the public interest: View from an economic regulator**

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## Economic regulation matters

- **Energy, communications, transport, financial services - strategic sectors – c. 15% GDP**
- **Regulation has shown significant negative and positive capabilities**
- **Prime goal of economic regulation - competitive markets**



## Legislative context for communications regulation

- **EU Liberalisation began in 1990s**
- **5 EU Directives:**
  - Framework
  - Authorisation
  - Access
  - Universal Service
  - Data Protection
- **Communications Act 2002**
- **New EU Framework in late stage of negotiation**



# How has the communications market changed

- In fixed - From 1 dominant provider to over 50 competing operators by 2008- Eircom market share fallen to 68%
- In Mobile - From 2 network providers, with over 94% share of the market today there are 4 mobile networks in Ireland and 4 MVNOs - new entrants have almost 30%
- Cable Operator now with 10% of broadband market
- Mobile broadband introduced now over 25% of total





## Irish market data on pricing and take-up

- Communications prices have fallen over the period 1998-2009
- Average households bills for mobiles & fixed have fallen from €51 & €53 a month in 2004 to €47 & €41 in 2009
- Ireland's call costs compare favourably with those in most other EU countries [EC Teligen data]
- Broadband prices (entry level) fell from €107 monthly ('02) to €40 ('05) to €25 today (less again in a bundle)
- Use of mobile: mobile penetration rate 117%
- Use of broadband: Ireland's household pen. rate (43%) a little below EU average, business rate (83%) just above
- Use of Internet: Ireland's household penetration rate (63%) and business rate (96%) well above EU averages.



## Because regulation matters, measure its impact

- **Annual Plan & Budget**
- **Annual Report**
- **Strategy Statements**
- **Quarterly Market Reports**
- **Customer Surveys (Business & Consumer)**
- **Regulatory Impact Assessments**
- **Benchmarking & independent scrutiny**



## Focus on interests of consumers

- **Competitive markets service consumers best**
- **Consumer information & education**
  - [www.CallCosts.ie](http://www.CallCosts.ie)
- **Consumer Protection – from Cold-Calling to Premium Rate**
- **Promotion of best practice – codes, quality standards**
- **Involvement of consumer representatives in ComReg's work**



## Sufficiency & modernity of mandates and powers

- **ComReg's mandate in Communications Act 2002**
- **Additional responsibilities 'bolted on'**
  - Emergency Call Answering Service
  - Internet Domain Name Registry
- **Areas where powers adequate and effective**
  - eg Universal Service quality targets
- **Other areas where powers less adequate**
  - cf. UK Enterprise Act
- **Statutory appeals / appeal boards – cost + delay**
- **Mandate evolution in light of market developments**



## Regulatory capacity

- **Professional skills & industry knowledge**
- **Consistency & predictability**
  - 3-person Commission structure
- **Professional cooperation between regulators**
  - European Regulators Group, Radio Spectrum Policy Group
  - Economic Regulators Network in Ireland



## Organisational autonomy

- **Organisational autonomy “a requirement of good practice”**
- **Operational as well as decision-making independence**
- **European legislative requirements for regulatory independence**



## Organisational accountability

- **Accountability essential complement to autonomy**
- **ComReg's accountability framework:**
  - **Dail – Statutes, Committees**
  - **Departments**
  - **European Commission**
  - **Courts – statutory appeals and judicial review**
  - **Audit Committee, C&AG**
  - **Benchmarking studies**
- **Government has come forward with additional measures for all regulatory agencies**



## Efficiency

- **Efficiency and Value For Money constant concern**
- **ComReg's efficiency programmes have led to:**
  - Outsourcing of payroll, customer services, IT support
  - Development of performance management system
  - Move to e-licensing system for cost and quality reasons
  - Early adoption of best practice procurement & RIAs
- **EIU report:**
  - ComReg should be compared to Norway; similar costs
  - ComReg costs had increased by less than 5% p.a. 2004-07
- **ComReg reduced operating costs this year**
- **Exploring scope for further savings from sharing**



## Deregulation & future trends

- **Communications market has seen considerable deregulation**
- **We are now at critical juncture for new technologies and investment**
- **Multinational companies making comparisons between countries in which they operate**
- **Essential that we maintain:**
  - **Well-functioning electronic communications market**
  - **Transparent, stable, predictable regulatory environment**
  - **Competitive spur for next wave of investment & innovation**